Grantseeking 101
How the heck do I get a grant?

- Emily Szerafy-Cox, Peace Development Fund
Salutations!

- Introduce Yourself
  - Name and Pronouns
  - Organization and Location
  - Have you ever received a grant?
  - If so, what was one key to your success?
Key Elements of Effective Grantseeking
1) Build a List of Foundation Prospects

Look for similar orgs and who funds them?

Grant Station Database! Foundation Database Online!

Ye Olde Google Search!
2) Examine Funding Criteria

Look at each foundation carefully
Foundation Speak

Glossary: cof.org/content/glossary-philanthropic-terms
3) Build Relationships

• Relationships are key in life and grants!

• Allied organizations are stupendous!

• What about organizations in other locations?
4) Clear Writing

- Don't spend all your time on this.
- Stories triumph over statistics!
- Paint a tangible picture of your work.
Thank You!